



As a proud Burnaby resident and real estate professional, I'm passionate about helping clients across the Greater Vancouver area achieve their buying and selling goals. Whether you're searching for your perfect home or preparing to sell, I provide expert guidance, personalized service, and strategic marketing to help you get the best possible results in today's dynamic market.

## Rhea Advani

YOUR LOCAL REAL ESTATE AGENT

Whether it's your first home, an investment property, or a move-up purchase, I'm here to make your real estate journey smooth, informed, and successful. Let's connect and take the next step together!

### Contact



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# My Story

Hello! I'm Rhea Advani, I grew up in the vibrant city of Bangalore, South India, where moving from one city to another felt like mini adventures. But everything changed the day my parents bought our first home when I was 16. That moment brought us a sense of peace and belonging I had never felt before and it planted the seed for my passion in real estate.

I've always been driven, curious, hardworking, and full of energy. School was something I took seriously, but I also loved being outside, staying active, and exploring new things. After bachelor degree, I had dreams of studying in the U.S., but life had other plans. After multiple visa denials, I shifted my focus to Canada and it turned out to be the best decision I ever made. Canada became more than just a new country, it became my home and the place where I found purpose.

As I settled into life here, I realized how much I loved connecting with people hearing their stories, understanding their dreams, and helping them take the next step. That naturally led me to real estate. For me, this career is about more than buying and selling homes it's about creating that same feeling of "home" I experienced at 16 for others.

Today, I proudly serve clients across the Greater Vancouver area with what I call my "THE SMOOTH MOVE METHOD" a personalized, thoughtful, and stress free approach to real estate. Whether you're buying your first home, upsizing, or selling a place filled with memories, I'm here to guide you every step of the way, with care, clarity, and confidence.

Let's turn your next move into a meaningful, exciting adventure, one that truly feels like home.

# Why Clients Trust Me With Their Move

## **Q1: Why should I work with you?**

Because I truly care about your life, not just your transaction. Your dreams, your worries, and your future matter to me. I will stand beside you and guide you every step of the way.

## **Q2: What makes you different from other Realtors?**

I don't see you as a sale. I see you as a person making one of the biggest decisions of your life. I treat your journey with respect, patience, and heart.

## **Q3: What does "working hard" for a client mean to you?**

It means late nights, early mornings, quick replies, strong negotiations, and never giving up until I have done my absolute best for you.

## **Q4: How does your engineering background help?**

It trained me to be careful, logical, and precise. I notice things others may miss. I use numbers, data, and smart strategy to give you an advantage.

## **Q5: What if I feel overwhelmed?**

Then I slow everything down. I walk you through each step, answer every question, and make sure you feel supported and understood.

## **Q6: What do you want your clients to feel after working with you?**

Relief. Happiness. Confidence. I want you to feel that you had someone strong in your corner the entire time.

## **Q7: Are you only focused on buying and selling?**

No. I am focused on your next chapter. Whether it's a growing family, a new job, or a fresh start, I want to help you get there.

## **Q8: What promise do you make to every client?**

I promise honesty, loyalty, hard work, and care. I will protect your interests as if they were my own.

# What Buyers Need to Know

## **Q1: How much money do I need to buy a home?**

You will need money for the down payment, closing costs, and moving. The amount is different for everyone, but I will help you understand your budget and connect you with the right professionals so there are no surprises.

## **Q2: Should I get pre-approved before I start looking?**

Yes. A pre-approval shows what you can afford and makes your offer stronger. It also helps us shop with confidence and focus on homes that fit your price range.

## **Q3: How long does it take to buy a home?**

Every situation is different. Some people find the right home quickly, and others take more time. My job is to be patient and support you until we find the perfect fit.

## **Q4: How will you help me find the right house?**

I listen carefully to your needs, wants, and lifestyle. Then I search, book showings, and guide you through options until you feel excited and sure.

## **Q5: What happens when I find a home I like?**

I will review the price, market data, and conditions, then prepare a strong offer to protect you. I will negotiate to get you the best terms possible.

## **Q6: What if there are other buyers?**

That can happen in a busy market. I use strategy, timing, and strong communication to give you the best chance to win while still keeping you safe.

## **Q7: Do I really need a home inspection?**

In many cases, yes. An inspection helps us understand the condition of the home and avoid expensive surprises later.

## **Q8: What are closing costs?**

These are extra expenses like legal fees, property transfer taxes, and adjustments. I will explain them early so you can plan comfortably.

## **Q9: I feel nervous. Is that normal?**

Very normal. Buying a home is a big decision. I will guide you step by step, answer every question, and make sure you feel confident.

## **Q10: Why should I use you as my Realtor?**

Because I truly care about protecting you and helping you make a smart move. I combine strong market knowledge, careful attention to detail, and real support from start to finish.

# What Sellers Need To Know

## **Q1: When is the best time to sell my home?**

The best time is when it feels right for you. Market conditions matter, but your life plans matter more. I will study the market and help you choose the right time to get the best result.

## **Q2: How do you decide the price of my home?**

I carefully look at recent sales, current listings, and your home's features. Pricing your home right helps attract buyers and protect your value.

## **Q3: Do I need to fix or renovate before selling?**

Not always. I will walk through your home with you and suggest simple changes that can make a big difference, without unnecessary stress or cost.

## **Q4: How long will it take to sell my home?**

Every home is different. Some sell quickly, others take time. I will keep you informed and work consistently until your home is sold.

## **Q5: How will you market my home?**

I create a strong plan using professional photos, online exposure, and direct communication with buyers and agents to make your home stand out.

## **Q6: What if my home doesn't sell right away?**

That can feel stressful, but you are not alone. I will review feedback, adjust the plan if needed, and keep moving forward together.

## **Q7: How do you handle offers and negotiations?**

I explain every offer clearly and negotiate firmly on your behalf to protect your price and terms while keeping the deal moving.

## **Q8: What costs should I expect when selling?**

Costs may include commissions, legal fees, and adjustments. I will explain everything early so you can plan with confidence.

## **Q9: Selling feels emotional. Is that normal?**

Yes, very normal. Your home holds memories and meaning. I respect that and support you through each step.

## **Q10: Why should I trust you to sell my home?**

Because I treat your home like it matters, because it does. I work hard, communicate openly, and always put your best interests first.